



Government of Haryana

**R F D**

(Results-Framework Document)  
for

Industries and Commerce

(2015-2016)

## Section 1: Vision, Mission, Objectives and Functions

### Vision

To position Haryana as a pre-eminent investment destination and facilitate balanced regional and sustainable development supported by a dynamic governance system, wide scale adoption of innovation & technology, and skill development for nurturing entrepreneurship and generating employment opportunities.

### Mission

To reposition Haryana as a 'Preferred Destination' for doing business and facilitate State GDP growth rate in excess of 8%.

### Objectives

- 1 Revision in Industrial Policy for providing thrust to industrial sector in the State
- 2 Creation of industrial infrastructure
- 3 Estate Management activities
- 4 Cluster Development Initiatives
- 5 Facilitation - ease of doing business
- 6 Promotion/ facilitation of industries through financial assistance/ incentives
- 7 Promote investments in the State
- 8 Cluster development - enabling environment for MSME Sector
- 9 Generation of employment opportunities
- 10 Facilitation of industries through sample testing/job work

### Functions

- 1 Formulation of Industrial Investment & Business Promotion Policy, Estate Management Procedures and other policies & norms related to industries and commerce.
- 2 Participation in events, meetings, seminars, conferences, trade fairs etc. for dissemination of information to entrepreneurs & investors and for obtaining inputs/feedback regarding policy & other issues.
- 3 Planning and development of industrial estates with infrastructure facilities to catalyze industrialization in the State, leading to generation of employment avenues.
- 4 Facilitation through - Institutional Framework, Self-Certification/Third-party certification Schemes, e-Governance system.
- 5 Providing land/infrastructure for setting up industrial clusters for development of MSME Sector.

## Section 1: Vision, Mission, Objectives and Functions

- 6 Development of commercial, institutional and residential sites.
- 7 Providing land/infrastructure for setting up of skill development institutions.
- 8 Creation of infrastructure for industrial workers - ESI hospitals and dispensaries, Welfare Centres and Industrial worker housing facilities etc.
- 9 Setting-up/facilitating mega infrastructure projects in the State.
- 10 Preparation/compilation of industrial and investment data.
- 11 Financial assistance for setting up industrial units in the state.
- 12 Facilitating/setting up of Common Facility Centres.
- 13 Registration and Regulation of Firms and Societies.
- 14 To implement employment generation schemes like PMEGP.
- 15 To assist the manufacturers in getting their products tested in CFC like QMCs to make the products marketable.
- 16 To implement the Boiler Act for monitoring and regulating the functioning of Boilers in the state.
- 17 Leveraging schemes as initiated by the Ministry of MSME, MOC&I, MOFPI, MOT etc.
- 18 Land acquisition related matters.

## Section 2: Inter se Priorities among Key Objectives, Success indicators and Targets

Objective	Weight	Action	Success Indicator	Unit	Weight	Target / Criteria Value				
						Excellent	Very Good	Good	Fair	Poor
						100%	90%	80%	70%	60%
[1] Revision in Industrial Policy for providing thrust to industrial sector in the State	15.00	[1.1] Preparation of Industrial Policy 2015	[1.1.1] Uploading of Industrial Policy document	Date	15.00	30/06/2015	31/07/2015	31/08/2015	30/09/2015	31/10/2015
[2] Creation of industrial infrastructure	16.00	[2.1] Developmental works for projects over land already acquired	[2.1.1] Development works to be initiated (Preparation of detailed cost estimates/issue of DNIT and award of infrastructure development works)	Nos.	8.00	12	10	8	6	4
			[2.1.2] Completion of ongoing development works	Nos.	8.00	12	10	8	6	4
[3] Estate Management activities	13.00	[3.1] Allotment of plots/sheds for setting up industrial projects by entrepreneurs	[3.1.1] Land/Shed allocation for industrial projects	Acres	3.50	480	430	380	330	280
		[3.2] Recovery of instalments & enhanced cost etc. for various industrial plots/sheds	[3.2.1] Recovery from the allottees	Rs. Crore	3.00	1840	1640	1440	1240	1040
		[3.3] Allotment/Auction of Commercial/Institutional/G H/Residential Sites etc. in various Estates	[3.3.1] Releasing advertisement/allotment/auction of sites	Nos.	3.50	20	17	14	11	8
		[3.4] Recovery of dues for various Commercial/Institutional/G H/Residential Sites etc.	[3.4.1] Recovery from the allottees/parties	Rs. Crore	3.00	350	300	250	200	150

## Section 2: Inter se Priorities among Key Objectives, Success indicators and Targets

Objective	Weight	Action	Success Indicator	Unit	Weight	Target / Criteria Value				
						Excellent	Very Good	Good	Fair	Poor
						100%	90%	80%	70%	60%
[4] Cluster Development Initiatives	4.00	[4.1] Development of Mega Food Park Project at IE Barhi under the Mega Food Park Scheme (MFPS) of Ministry of Food Processing Industries (MOFPI), GOI	[4.1.1] Preparation of Project DPR	Date	2.00	31/07/2015	31/08/2015	30/09/2015	31/10/2015	30/11/2015
		[4.2] Incubation Centres in Apparel Manufacturing at IE Panipat under the scheme of Ministry of Textiles, GOI	[4.2.1] Preparation of Expression of Interest (EOI) for Selection of Incubatees	Date	2.00	30/06/2015	31/07/2015	31/08/2015	30/09/2015	31/10/2015
[5] Facilitation - ease of doing business	16.00	[5.1] Design, develop and implement a web based solution for regulation of Industrial Establishments and Societies	[5.1.1] Annual Return Filing by MSMEs	Date	1.00	30/04/2015	31/05/2015	30/06/2015	31/07/2015	31/08/2015
			[5.1.2] Boiler Registration	Date	2.00	31/05/2015	30/06/2015	31/07/2015	31/08/2015	30/09/2015
			[5.1.3] Complete Data Digitization of existing Societies	Date	2.00	30/04/2015	31/05/2015	30/06/2015	31/07/2015	31/08/2015
			[5.1.4] Registration of Societies/changes & amendments to registration/ annual filing requirements	Date	2.00	31/05/2015	30/06/2015	31/07/2015	31/08/2015	30/09/2015
			[5.1.5] Complete Data Digitization of existing Industries	Date	2.00	31/05/2015	30/06/2015	31/07/2015	31/08/2015	30/09/2015
			[5.1.6] Composite Application Form regarding	Date	1.00	31/10/2015	30/11/2015	31/12/2015	31/01/2016	29/02/2016

## Section 2: Inter se Priorities among Key Objectives, Success indicators and Targets

Objective	Weight	Action	Success Indicator	Unit	Weight	Target / Criteria Value				
						Excellent	Very Good	Good	Fair	Poor
						100%	90%	80%	70%	60%
			clearance from concerned departments							
		[5.2] e-governance - Completion/Roll-out of e-governance in Estate Management Services, R&R and Central Accounts	[5.2.1] Completion of e-governance module (Payment of annuity-R&R / Estate -Post allotment/ C&H-Pre & Post allotment/ Water & Sewerage Billing System)	Date	3.00	31/07/2015	30/09/2015	30/11/2015	31/01/2016	31/03/2016
			[5.2.2] Rollout of e-governance after audit	Date	3.00	30/11/2015	31/12/2015	31/01/2016	29/02/2016	31/03/2016
[6] Promotion/ facilitation of industries through financial assistance/ incentives	4.00	[6.1] Term Loan assistance for the projects	[6.1.1] Disbursement of loans	Rs. Crore	1.00	15	13	11	9	7
			[6.1.2] Recovery from loanees	Rs. Crore	1.00	65	60	55	50	45
		[6.2] Interest Free Loan in lieu of deferred Sales Tax/VAT	[6.2.1] Release of 50% of the budgeted/available funds	Date	1.00	31/12/2015	31/01/2016	29/02/2016	15/03/2016	31/03/2016
			[6.2.2] Release of balance/available budgeted funds	Date	1.00	16/03/2016	20/03/2016	24/03/2016	27/03/2016	31/03/2016
[7] Promote investments in the State	6.00	[7.1] Dissemination of information about State Government policies/initiatives	[7.1.1] Participation in industry/trade fairs/ shows/events in India and Overseas	Nos.	3.00	5	4	3	2	1

## Section 2: Inter se Priorities among Key Objectives, Success indicators and Targets

Objective	Weight	Action	Success Indicator	Unit	Weight	Target / Criteria Value				
						Excellent	Very Good	Good	Fair	Poor
						100%	90%	80%	70%	60%
		[7.2] Promotion of the State through industry/commerce sector representative bodies/associations	[7.2.1] Participation in events/interactive sessions organized by associations/bodies like CII, FICCI, ASSOCHAM etc.	Nos.	3.00	6	5	4	3	2
[8] Cluster development - enabling environment for MSME Sector	6.00	[8.1] Identification of Cluster	[8.1.1] Newly identified cluster	Nos.	1.00	4	3	2	1	0
		[8.2] Completion of diagnostic study reports	[8.2.1] Preparation of DSRs (Out of already identified clusters/ newly identified clusters)	Nos.	1.00	5	4	3	2	1
		[8.3] Preparation of DPRs	[8.3.1] Completion of DPRs and submission to SIDBI	Nos.	1.00	8	7	6	5	4
		[8.4] Submission of projects to DC-MSME for approval	[8.4.1] Submission to Steering Committee and final approval	Nos.	1.00	5	4	3	2	1
		[8.5] CFC/project building construction/completion	[8.5.1] Construction/ completion of CFC/ project building (2 Nos.)	Date	2.00	29/02/2016	08/03/2016	15/03/2016	22/03/2016	31/03/2016
[9] Generation of employment opportunities	6.00	[9.1] Subsidy/financial assistance to units under Prime Minister Employment Generation Programme (PMEGP)	[9.1.1] Approval of units by Task Force Committee/Competent Authority for sponsorship of applicants	Nos.	2.00	500	450	400	350	300

## Section 2: Inter se Priorities among Key Objectives, Success indicators and Targets

Objective	Weight	Action	Success Indicator	Unit	Weight	Target / Criteria Value				
						Excellent	Very Good	Good	Fair	Poor
						100%	90%	80%	70%	60%
			[9.1.2] Sanction of financial assistance by banks	Nos.	2.00	400	325	300	275	250
			[9.1.3] Release of subsidy to the units by the banks (no. of units)	Nos.	1.00	340	300	275	250	225
			[9.1.4] Release of subsidy to the units by the banks (amount)	Rs. Crore	1.00	7.25	6.75	6.25	6.00	5.75
[10] Facilitation of industries through sample testing/job work	4.00	[10.1] Facilitation of industrial units by QMCs/IDCs/HTCs by providing Testing facility etc.	[10.1.1] Number of samples tested/job work done	Nos.	2.00	12000	11000	10000	9000	8000
			[10.1.2] Revenue generation in the form of testing charges	Rs. Lakh	2.00	90	85	80	75	70
* Efficient functioning of RFD.	4.00	Finalize a strategic plan.	Finalize the strategic plan for the next year.	Date	2.0	24/02/2016	25/02/2016	26/02/2016	27/02/2016	28/02/2016
		Timely submission of draft for approval.	On-time submission.	Date	2.0	25/05/2015	29/05/2015	15/06/2015	25/06/2015	30/06/2015
* Improving internal efficiency/responsiveness/services delivery of department	6.00	Develop RFDs for all responsibility centres.	percentage of RCc covered	%	2.0	100	90	80	70	60
		Implementation of Harsamadhan	Percentage of complaints resolved within prescribed	%	2.0	100	90	80	70	60

\* Mandatory Objective(s)



## Section 2: Inter se Priorities among Key Objectives, Success indicators and Targets

Objective	Weight	Action	Success Indicator	Unit	Weight	Target / Criteria Value				
						Excellent	Very Good	Good	Fair	Poor
						100%	90%	80%	70%	60%
			timline.							
		Delivery of services as per Citizen Charter.	Percentage of targeted services	%	2.0	100	90	80	70	60

\* Mandatory Objective(s)

### Section 3: Trend Values of the Success Indicators

Objective	Action	Success Indicator	Unit	Actual Value for FY 13/14	Actual Value for FY 14/15	Target Value for FY 15/16	Projected Value for FY 16/17	Projected Value for FY 17/18
[1] Revision in Industrial Policy for providing thrust to industrial sector in the State	[1.1] Preparation of Industrial Policy 2015	[1.1.1] Uploading of Industrial Policy document	Date	--	--	31/07/2015	--	--
[2] Creation of industrial infrastructure	[2.1] Developmental works for projects over land already acquired	[2.1.1] Development works to be initiated (Preparation of detailed cost estimates/issue of DNIT and award of infrastructure development works)	Nos.	12	12	10	--	--
		[2.1.2] Completion of ongoing development works	Nos.	10	10	10	--	--
[3] Estate Management activities	[3.1] Allotment of plots/sheds for setting up industrial projects by entrepreneurs	[3.1.1] Land/Shed allocation for industrial projects	Acres	320	121	430	--	--
	[3.2] Recovery of instalments & enhanced cost etc. for various industrial plots/sheds	[3.2.1] Recovery from the allottees	Rs. Crore	1572	1203	1640	--	--
	[3.3] Allotment/Auction of Commercial/Institutional/ GH/Residential Sites etc. in various Estates	[3.3.1] Releasing advertisement/ allotment/auction of sites	Nos.	--	17	17	--	--
	[3.4] Recovery of dues for various Commercial/Institutional/ GH/Residential Sites etc.	[3.4.1] Recovery from the allottees/parties	Rs. Crore	553	340	300	--	--

### Section 3: Trend Values of the Success Indicators

Objective	Action	Success Indicator	Unit	Actual Value for FY 13/14	Actual Value for FY 14/15	Target Value for FY 15/16	Projected Value for FY 16/17	Projected Value for FY 17/18
[4] Cluster Development Initiatives	[4.1] Development of Mega Food Park Project at IE Barhi under the Mega Food Park Scheme (MFPS) of Ministry of Food Processing Industries (MOFPI), GOI	[4.1.1] Preparation of Project DPR	Date	--	--	31/08/2015	--	--
	[4.2] Incubation Centres in Apparel Manufacturing at IE Panipat under the scheme of Ministry of Textiles, GOI	[4.2.1] Preparation of Expression of Interest (EOI) for Selection of Incubatees	Date	--	--	31/07/2015	--	--
[5] Facilitation - ease of doing business	[5.1] Design, develop and implement a web based solution for regulation of Industrial Establishments and Societies	[5.1.1] Annual Return Filing by MSMEs	Date	--	--	31/05/2015	--	--
		[5.1.2] Boiler Registration	Date	--	--	30/06/2015	--	--
		[5.1.3] Complete Data Digitization of existing Societies	Date	--	--	31/05/2015	--	--
		[5.1.4] Registration of Societies/changes & amendments to registration/ annual filing requirements	Date	--	--	30/06/2015	--	--
		[5.1.5] Complete Data Digitization of existing Industries	Date	--	--	30/06/2015	--	--

### Section 3: Trend Values of the Success Indicators

Objective	Action	Success Indicator	Unit	Actual Value for FY 13/14	Actual Value for FY 14/15	Target Value for FY 15/16	Projected Value for FY 16/17	Projected Value for FY 17/18
		[5.1.6] Composite Application Form regarding clearance from concerned departments	Date	--	--	30/11/2015	--	--
	[5.2] e-governance - Completion/Roll-out of e-governance in Estate Management Services, R&R and Central Accounts	[5.2.1] Completion of e-governance module (Payment of annuity-R&R / Estate -Post allotment/ C&H-Pre & Post allotment/ Water & Sewerage Billing System)	Date	--	--	30/09/2015	--	--
		[5.2.2] Rollout of e-governance after audit	Date	--	--	31/12/2015	--	--
[6] Promotion/ facilitation of industries through financial assistance/ incentives	[6.1] Term Loan assistance for the projects	[6.1.1] Disbursement of loans	Rs. Crore	79.18	69.87	22	--	--
		[6.1.2] Recovery from loanees	Rs. Crore	62.15	70.98	60	--	--
	[6.2] Interest Free Loan in lieu of deferred Sales Tax/VAT	[6.2.1] Release of 50% of the budgeted/available funds	Date	--	31/12/2014	31/01/2016	--	--
		[6.2.2] Release of balance/available budgeted funds	Date	--	27/03/2015	20/03/2016	--	--

### Section 3: Trend Values of the Success Indicators

Objective	Action	Success Indicator	Unit	Actual Value for FY 13/14	Actual Value for FY 14/15	Target Value for FY 15/16	Projected Value for FY 16/17	Projected Value for FY 17/18
[7] Promote investments in the State	[7.1] Dissemination of information about State Government policies/initiatives	[7.1.1] Participation in industry/trade fairs/shows/events in India and Overseas	Nos.	2	5	4	--	--
	[7.2] Promotion of the State through industry/commerce sector representative bodies/associations	[7.2.1] Participation in events/interactive sessions organized by associations/bodies like CII, FICCI, ASSOCHAM etc.	Nos.	5	6	5	--	--
[8] Cluster development - enabling environment for MSME Sector	[8.1] Identification of Cluster	[8.1.1] Newly identified cluster	Nos.	--	--	3	--	--
	[8.2] Completion of diagnostic study reports	[8.2.1] Preparation of DSRs (Out of already identified clusters/newly identified clusters)	Nos.	7	3	4	--	--
	[8.3] Preparation of DPRs	[8.3.1] Completion of DPRs and submission to SIDBI	Nos.	1	3	7	--	--
	[8.4] Submission of projects to DC-MSME for approval	[8.4.1] Submission to Steering Committee and final approval	Nos.	8	3	4	--	--
	[8.5] CFC/project building construction/completion	[8.5.1] Construction/completion of CFC/project building (2 Nos.)	Date	--	--	08/03/2016	--	--
[9] Generation of employment opportunities	[9.1] Subsidy/financial assistance to units under Prime Minister Employment	[9.1.1] Approval of units by Task Force Committee/Competent Authority for	Nos.	--	2311	450	--	--

### Section 3: Trend Values of the Success Indicators

Objective	Action	Success Indicator	Unit	Actual Value for FY 13/14	Actual Value for FY 14/15	Target Value for FY 15/16	Projected Value for FY 16/17	Projected Value for FY 17/18
	Generation Programme (PMEGP)	sponsorship of applicants						
		[9.1.2] Sanction of financial assistance by banks	Nos.	--	969	325	--	--
		[9.1.3] Release of subsidy to the units by the banks (no. of units)	Nos.	--	602	300	--	--
		[9.1.4] Release of subsidy to the units by the banks (amount)	Rs. Crore	--	--	6.75	--	--
[10] Facilitation of industries through sample testing/job work	[10.1]Facilitation of industrial units by QMCs/IDCs/HTCs by providing Testing facility etc.	[10.1.1] Number of samples tested/job work done	Nos.	--	11105	11000	--	--
		[10.1.2] Revenue generation in the form of testing charges	Rs. Lakh	--	86.21	85	--	--
* Efficient functioning of RFD.	Finalize a strategic plan.	Finalize the strategic plan for the next year.	Date	21/02/2014	10/02/2015	25/02/2016	--	--
	Timely submission of draft for approval.	On-time submission.	Date	28/06/2013	07/05/2014	29/05/2015	--	--
* Improving internal efficiency/responsiveness/services delivery of department	Develop RFDs for all responsibility centres.	percentage of RCc covered	%	100	100	90	--	--
	Implementation of Harsamadhan	Percentage of complaints resolved within prescribed timeline.	%	100	80	90	--	--

\* Mandatory Objective(s)

### Section 3: Trend Values of the Success Indicators

Objective	Action	Success Indicator	Unit	Actual Value for FY 13/14	Actual Value for FY 14/15	Target Value for FY 15/16	Projected Value for FY 16/17	Projected Value for FY 17/18
	Delivery of services as per Citizen Charter.	Percentage of targeted services	%	100	100	90	--	--

\* Mandatory Objective(s)

## Section 4: Acronym

Sl.No	Acronym	Description
1	ASSOCHAM	The Associated Chambers of Commerce & Industry
2	CFC	Common Facility Centre
3	C&H	Commercial & Housing
4	CII	Confederation of Indian Industry
5	DC-MSME	Development Commissioner – Micro, Small and Medium Enterprises
6	DNIT	Detailed Notice Inviting Tender



## Section 4: Acronym

Sl.No	Acronym	Description
7	DPR	Detailed Project Report
8	DSR	Diagnostic Study Report
9	EOI	Expression of Interest
10	ESI	Employees' State Insurance
11	FICCI	Federation of Indian Chambers of Commerce & Industry
12	FY	Financial Year

## Section 4: Acronym

Sl.No	Acronym	Description
13	GDP	Gross Domestic Product
14	GH	Group Housing
15	GOI	Government of India
16	HSIIDC	Haryana State Industrial and Infrastructure Development Corporation Limited
17	HTC	Heat Treatment Centre
18	IDC	Industrial Development Centre

## Section 4: Acronym

Sl.No	Acronym	Description
19	IE	Industrial Estate
20	MFPS	Mega Food Park Scheme
21	MOC&I	Ministry of Commerce & Industry
22	MOFPI	Ministry of Food Processing Industries
23	MOMSME	Ministry of Micro, Small and Medium Enterprises
24	MOT	Ministry of Textiles

## Section 4: Acronym

Sl.No	Acronym	Description
25	MSME	Micro, Small and Medium Enterprises
26	PMEGP	Prime Minister's Employment Generation Programme
27	QMC	Quality Marking Centre
28	RC	Responsibility Center
29	RFD	Results Framework Document
30	R&R	Rehabilitation & Resettlement

## Section 4: Acronym

Sl.No	Acronym	Description
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## Section 4: Description and Definition of Success Indicators and Proposed Measurement Methodology

Sl.No	Success indicator	Description	Definition	Measurement	General Comments
1	[1.1.1] Uploading of Industrial Policy document	In case of the parameters where the indicators relate to consultations/preparation/finalization/ uploading etc. of comments/views/plans/reports/documents/policy etc., timelines in terms of dates have been considered as the measurement of success.		Date	
2	[2.1.1] Development works to be initiated (Preparation of detailed cost estimates/issue of DNIT and award of infrastructure development works)	In case of the parameters where the indicators relate to initiating/completing development works; number of projects has been considered as the measurement of success.		Nos.	
3	[2.1.2] Completion of ongoing development works	In case of the parameters where the indicators relate to initiating/completing development works; number of projects has been considered as the measurement of success.		Nos.	

## Section 4: Description and Definition of Success Indicators and Proposed Measurement Methodology

Sl.No	Success indicator	Description	Definition	Measurement	General Comments
4	[3.1.1] Land/Shed allocation for industrial projects	In case of the parameters where the indicators relate to allotment of land/plots/sheds/sites/units etc. for setting up industrial/commercial/institutional ventures, land area or number of such projects/plots/sheds/sites/units etc. have been used as the measurement of success.		Acres	
5	[3.2.1] Recovery from the allottees	In case of parameter where indicators relate to recovery initiatives from allottees, the amount of recovery effected has been considered as the measurement of success.		Rs. Crore	
6	[3.3.1] Releasing advertisement/ allotment/auction of sites	In case of the parameters where the indicators relate to initiating allotment/auction process for land/plots/sheds/sites/units etc. for setting up industrial/commercial/institutional ventures, land area or number of such		Nos.	

## Section 4: Description and Definition of Success Indicators and Proposed Measurement Methodology

Sl.No	Success indicator	Description	Definition	Measurement	General Comments
6	[3.3.1] Releasing advertisement/ allotment/auction of sites	projects/plots/sheds/sites/units etc. have been used as the measurement of success.		Nos.	
7	[3.4.1] Recovery from the allottees/parties	In case of parameter where indicators relate to recovery initiatives from allottees, the amount of recovery effected has been considered as the measurement of success.		Rs. Crore	
8	[4.1.1] Preparation of Project DPR	In case of the parameters where the indicators relate to consultations/initiation/preparation/fin alization/submission etc. of comments/views/plans/reports/assignments/documents etc., timelines in terms of dates have been considered as the measurement of success.		Date	



## Section 4: Description and Definition of Success Indicators and Proposed Measurement Methodology

Sl.No	Success indicator	Description	Definition	Measurement	General Comments
9	[4.2.1] Preparation of Expression of Interest (EOI) for Selection of Incubatees	In case of the parameters where the indicators relate to consultations/initiation/preparation/fin alization/submission etc. of comments/views/plans/reports/assign ments/documents etc., timelines in terms of dates have been considered as the measurement of success.		Date	
10	[5.1.1] Annual Return Filing by MSMEs	In case of the parameters where the indicators relate to consultations/initiation/preparation/fin alization/submission etc. of comments/views/plans/reports/assign ments/documents/returns etc., timelines in terms of dates have been considered as the measurement of success.		Date	

## Section 4: Description and Definition of Success Indicators and Proposed Measurement Methodology

Sl.No	Success indicator	Description	Definition	Measurement	General Comments
11	[5.1.2] Boiler Registration	In case of the parameters where the indicators relate to consultations/initiation/preparation/fin alization/submission etc. of comments/views/plans/reports/assign ments/documents etc., timelines in terms of dates have been considered as the measurement of success.		Date	
12	[5.1.3] Complete Data Digitization of existing Societies	In case of the parameters where the indicators relate to consultations/initiation/preparation/fin alization/submission etc. of comments/views/plans/reports/assign ments/documents etc., timelines in terms of dates have been considered as the measurement of success.		Date	

## Section 4: Description and Definition of Success Indicators and Proposed Measurement Methodology

Sl.No	Success indicator	Description	Definition	Measurement	General Comments
13	[5.1.4] Registration of Societies/changes & amendments to registration/ annual filing requirements	In case of the parameters where the indicators relate to consultations/initiation/preparation/fin alization/submission etc. of comments/views/plans/reports/assign ments/documents etc., timelines in terms of dates have been considered as the measurement of success.		Date	
14	[5.1.5] Complete Data Digitization of existing Industries	In case of the parameters where the indicators relate to consultations/initiation/preparation/fin alization/submission etc. of comments/views/plans/reports/assign ments/documents etc., timelines in terms of dates have been considered as the measurement of success.		Date	

## Section 4: Description and Definition of Success Indicators and Proposed Measurement Methodology

Sl.No	Success indicator	Description	Definition	Measurement	General Comments
15	[5.1.6] Composite Application Form regarding clearance from concerned departments	In case of the parameters where the indicators relate to consultations/initiation/preparation/fin alization/submission etc. of comments/views/plans/reports/assign ments/documents etc., timelines in terms of dates have been considered as the measurement of success.		Date	
16	[5.2.1] Completion of e-governance module (Payment of annuity- R&R / Estate -Post allotment/ C&H-Pre & Post allotment/ Water & Sewerage Billing System)	In case of the parameters where the indicators relate to consultations/initiation/preparation/fin alization/submission etc. of comments/views/plans/reports/assign ments/documents etc., timelines in terms of dates have been considered as the measurement of success.		Date	

## Section 4: Description and Definition of Success Indicators and Proposed Measurement Methodology

Sl.No	Success indicator	Description	Definition	Measurement	General Comments
17	[5.2.2] Rollout of e-governance after audit	In case of the parameters where the indicators relate to consultations/initiation/preparation/fin alization/submission etc. of comments/views/plans/reports/assign ments/documents etc., timelines in terms of dates have been considered as the measurement of success.		Date	
18	[6.1.1] Disbursement of loans	In case of the parameters where the indicators relate to funding of the projects, the amount of such assistance approved, extended and recovered has been considered as the measurement of success.		Rs. Crore	
19	[6.1.2] Recovery from loanees	In case of the parameters where the indicators relate to funding of the projects, the amount of such assistance approved, extended and recovered has been considered		Rs. Crore	

## Section 4: Description and Definition of Success Indicators and Proposed Measurement Methodology

Sl.No	Success indicator	Description	Definition	Measurement	General Comments
19	[6.1.2] Recovery from loanees	as the measurement of success.		Rs. Crore	
20	[6.2.1] Release of 50% of the budgeted/available funds	In case of the parameters where the indicators relate to providing funds/interest free loans etc., timelines in terms of dates for release of funds/loans etc. have been considered as the measurement of success.		Date	
21	[6.2.2] Release of balance/available budgeted funds	In case of the parameters where the indicators relate to providing funds/interest free loans etc., timelines in terms of dates for release of funds/loans etc. have been considered as the measurement of success.		Date	
22	[7.1.1] Participation in industry/trade fairs/shows/events in India and Overseas	In case of the parameters where the indicators relate to initiatives for promotion of investments; the number of		Nos.	

## Section 4: Description and Definition of Success Indicators and Proposed Measurement Methodology

Sl.No	Success indicator	Description	Definition	Measurement	General Comments
22	[7.1.1] Participation in industry/trade fairs/shows/events in India and Overseas	such initiatives has been considered as the measurement of success.		Nos.	
23	[7.2.1] Participation in events/interactive sessions organized by associations/bodies like CII, FICCI, ASSOCHAM etc.	In case of the parameters where the indicators relate to initiatives for promotion of investments; the number of such initiatives has been considered as the measurement of success.		Nos.	
24	[8.1.1] Newly identified cluster	In case of the parameters where the indicators relate to preparation/completion/submission/approval/construction/identification/commissioning etc. of reports/projects etc. in connection with clusters, the number of such cases/reports/projects has been used as the measurement of success.		Nos.	

## Section 4: Description and Definition of Success Indicators and Proposed Measurement Methodology

Sl.No	Success indicator	Description	Definition	Measurement	General Comments
25	[8.2.1] Preparation of DSRs (Out of already identified clusters/ newly identified clusters)	In case of the parameters where the indicators relate to preparation/completion/submission/aproval/construction/commissioning etc. of reports/projects etc. in connection with clusters, the number of such cases/reports/projects has been used as the measurement of success.		Nos.	
26	[8.3.1] Completion of DPRs and submission to SIDBI	In case of the parameters where the indicators relate to preparation/completion/submission/aproval/construction/commissioning etc. of reports/projects etc. in connection with clusters, number of such cases/reports/projects has been used as the measurement of success.		Nos.	



## Section 4: Description and Definition of Success Indicators and Proposed Measurement Methodology

Sl.No	Success indicator	Description	Definition	Measurement	General Comments
27	[8.4.1] Submission to Steering Committee and final approval	In case of the parameters where the indicators relate to preparation/completion/submission/approval/construction/commissioning etc. of reports/projects etc. in connection with clusters, number of such cases/reports/projects has been used as the measurement of success.		Nos.	
28	[8.5.1] Construction/ completion of CFC/ project building (2 Nos.)	In case of the parameters where the indicators relate to construction/completion etc. of projects etc. in connection with clusters, timelines in terms of dates have been considered as the measurement of success.		Nos.	
29	[9.1.1] Approval of units by Task Force Committee/Competent Authority for sponsorship of applicants	In case of the parameters where the indicators relate to approval of units for PMEGP/Schemes etc., number of such units/projects has been		Nos.	

## Section 4: Description and Definition of Success Indicators and Proposed Measurement Methodology

Sl.No	Success indicator	Description	Definition	Measurement	General Comments
29	[9.1.1] Approval of units by Task Force Committee/Competent Authority for sponsorship of applicants	used as the measurement of success		Nos.	
30	[9.1.2] Sanction of financial assistance by banks	In case of the parameters where the indicators relate to approval of units for PMEGP/Schemes etc., number of such units/projects has been used as the measurement of success		Nos.	
31	[9.1.3] Release of subsidy to the units by the banks (no. of units)	In case of the parameters where the indicators relate to approval of units for PMEGP/Schemes etc. and release of funds, number of such units/projects has been used as the measurement of success		Nos.	
32	[9.1.4] Release of subsidy to the units by the banks (amount)	In case of the parameters where the indicators relate to approval of units for PMEGP/Schemes etc. and release of funds, the amount released has been considered as the		Rs. Crore	

## Section 4: Description and Definition of Success Indicators and Proposed Measurement Methodology

Sl.No	Success indicator	Description	Definition	Measurement	General Comments
32	[9.1.4] Release of subsidy to the units by the banks (amount)	measurement of success		Rs. Crore	
33	[10.1.1] Number of samples tested/job work done	In case of the parameters where the indicators relate to testing of samples/job work etc., number of such samples/job work or revenue derived there-from have been used as the measurement of success.		Nos.	
34	[10.1.2] Revenue generation in the form of testing charges	In case of the parameters where the indicators relate to testing of samples/job work etc., number of such samples/job work or revenue derived there-from have been used as the measurement of success.		Rs. Lakh	

## Section 5 : Specific Performance Requirements from other Departments

Location Type	State	Organisation Type	Organisation Name	Relevant Success Indicator	What is your requirement from this organisation	Justification for this requirement	Please quantify your requirement from this Organisation	What happens if your requirement is not met.
State Government	Haryana	Departments	Power	[3.1.1] Land/Shed allocation for industrial projects	Quantity and quality of power supply to industrial/other units/projects	Power is an essential infrastructure requirement for the industry/other projects. Quantity and quality of power supply should be optimal to enable them to operate smoothly.		There might be shortfall in target achievement
				[3.3.1] Releasing advertisement/allotment/auction of sites	Quantity and quality of power supply to industrial/other units/projects	Power is an essential infrastructure requirement for the industry/other projects. Quantity and quality of power supply should be optimal to enable them to operate smoothly.		There might be shortfall in target achievement
				[6.1.1] Disbursement of loans	Quantity and quality of power supply to industrial/other units/projects	Power is an essential infrastructure requirement for the industry/other projects. Quantity and quality of power supply should be optimal to enable them to operate smoothly.		There might be shortfall in target achievement
			Irrigation	[2.1.2] Completion of ongoing development works	Water supply in adequate quantity	The development works cannot be carried out without adequate water supply		There might be shortfall in target achievement for this success indicator as well as other success indicators mentioned

## Section 5 : Specific Performance Requirements from other Departments

Location Type	State	Organisation Type	Organisation Name	Relevant Success Indicator	What is your requirement from this organisation	Justification for this requirement	Please quantify your requirement from this Organisation	What happens if your requirement is not met.
			Irrigation	[2.1.2] Completion of ongoing development works	Water supply in adequate quantity	The development works cannot be carried out without adequate water supply		against Power Department
			Environment	[2.1.1] Development works to be initiated (Preparation of detailed cost estimates/issue of DNIT and award of infrastructure development works)	Expeditious processing and decision/approval regarding projects	Expeditious processing and decision/clearances regarding projects as otherwise projects would get delayed and may also get shelved.		There might be shortfall in target achievement
			Finance	[6.2.1] Release of 50% of the budgeted/available funds	Adequate and timely release of funds for various Industries Department initiatives/schemes	Various schemes/initiatives/incentives require funding support		There might be shortfall in target achievement. It is also mentioned that success of a large number of initiatives also depends upon various other State Departments/organisations ; GOI Ministries/Departments etc. besides economic scenario in the State/Country, legislations/decisions regarding various issues/projects etc.
				[6.2.2] Release of balance/available budgeted funds	Adequate and timely release of funds for various Industries Department initiatives/schemes	Various schemes/initiatives/incentives require funding support		There might be shortfall in target achievement. It is also mentioned that success of a large number of initiatives

### Section 5 : Specific Performance Requirements from other Departments

Location Type	State	Organisation Type	Organisation Name	Relevant Success Indicator	What is your requirement from this organisation	Justification for this requirement	Please quantify your requirement from this Organisation	What happens if your requirement is not met.
				[6.2.2] Release of balance/available budgeted funds	Adequate and timely release of funds for various Industries Department initiatives/schemes	Various schemes/initiatives/incentives require funding support		also depends upon various other State Departments/organisations ; GOI Ministries/Departments etc. besides economic scenario in the State/Country, legislations/decisions regarding various issues/projects etc.

## Section 6: Outcome/Impact of Department/Ministry

Outcome/Impact of Department/Ministry	Jointly responsible for influencing this outcome / impact with the following department (s) / ministry(ies)	Success Indicator	Unit	FY 13/14	FY 14/15	FY 15/16	FY 16/17	FY 17/18
1 Industrial/Secondary sector growth	Other departments	State Industrial/ Secondary sector growth rate	Percentage	4.4	4.6			
2 Industrialization in the State		Land allotted by HSIIDC for setting up industrial ventures/projects	Acres	320	121	480		
3 Export growth		Quantum of exports from the State	Rs. Crore	68032				